Impact of GST on MSMEs

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Abstract: MSME play a vital in the economical progress of the Countries, so the implementation of GST has had an immense outcome on the continued existence in the market. Some enterprises found it helpful however majority visage problem in adopting it. For existing enterprises, GST simplified the tax structure, unified the market thus improved among all operational efficiencies of MSME, to this point the unorganized MSMEs were growing quick than the organized ones as a result of the minimization, with GST in effect, it has made the taxation system transparent thus making the entities liable for tax payment. This paper brought out issues and challenges experienced by MSME Entrepreneur. In order to find out the impact on various aspect such as applying of GST, created the registration for taxation and High Compliance burden by using Cluster Random Sampling Technique in which 158 MSME Entrepreneur were selected in Sivaganga District in Tamil Nadu for the study. The statistical tools used for the analysis is one-way ANOVA. ANOVA is used to identify the significance of the difference in the levels of impact of GST among MSMEs. It was concluded that the impact of GST on the Indian MSME sector can go both positive and negative ways.

Keywords: GST, Issued faced, Levels of Impact, MSME.

JEL Classification: L26, G18, H20, Z13

I. INTRODUCTION

Tax is a method of collection revenue from people, corporations or different entities by the govt. so as to finance state expenditure. It is considered as the most important source of government's income to drive economic growth and achieve the status of a developed country and high income. Goods and service Tax (GST) combines each the present Central and State Taxes within the country into a solitary tax, thereby eliminating the twin taxation system and facultative a joint nationwide market. The implementation of this tax permits the govt. to possess an improved hold on the taxpayers, which, in turn, improves the entire tax pattern and has many alternative advantages. This MSME sector of the market has been deliberated because of the chief development driver of the Indian economy for years. MSMEs have emerged because of the principal employment-creating section in India and have

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delivered stable growth through numerous sectors of our developing nation. The impact of GST on MSME has brought vast change. This study will be useful for MSMEs entrepreneurs to overcome the negative impact through GST implementation.

II. REVIEW

Shalini Shukla & Ram Singh (2018) 1 there is mixed anticipation and different responses on GST from manufacturers, service providers, and different market intermediaries. There is lack of such studies, specifically in the context of India, that provide any empirical support on either positive or negative impact of GST. Thus, the present study sought to empirically analyze the performance of companies after one year of GST implementation. Probability sampling was used to get the relevant sample. A total of 192 BSE listed companies were taken for analysis. Financial parameters (total assets, profit, and market capitalization for FY2017 and FY 2018) and demographic variables (size and experience of companies) were used to analyze the impact of GST roll out. The results indicated that among all three financial parameters, only total assets were significantly different from the pre GST time (FY2017). Further analysis highlighted that age and size of the company also affected the equation and was found significant in influencing the performance of companies after GST implementation. Detailed analysis and results were subsequently discussed in this paper. The study brought forth new insights on effect of new indirect tax regime on financial performance of the companies in order to fill the research gap. The results of the study will be useful for policy makers, strategists, and managers to cope up with the challenges posed by GST.

M. Jayalakshmi & G.Venkateswarlu (2018)² Goods and Services Tax (GST) is an indirect tax which was introduced in India on 1 July 2017 and was applicable throughout India which replaced multiple cascading taxes levied by the central and state governments. It strue that GST means "Great Step towards Transformation", "Great Step towards Transparency" in India and it is also true that someone gives "birth" while someone else "nurtures it". It has been long pending problem to streamline all the specific types of oblique taxes and put into effect a "single taxation" system.

² G.Venkateswarlu, M. J. (2018). Impact of GST on Micro, Small and Medium Enterprises (MSMEs). *International Journal of Engineering and Management Research*, 8(2), 91-95.

¹ Singh, S. S. (2018, November). GST in India: Performance of Companies After One - Year of Roll Out. *INdian Journal of Finance*, *12*(11).doi:http://dx.doi.org/10.17010/ijf%2F2018%2Fv12i11%2F138197

Because the name indicates, the GST could be levied each on items and offerings. GST is a tax that needs to pay on supply of products & offerings. Any person, who is presenting or offering goods and services, is liable to fee GST. Now we are witnessing, how this tax reform reshapes our economy and business dynamics for Micro, Small and Medium Enterprises. Flourishing amidst a challenging environment, the Small and Medium Enterprises (SMEs) of India experienced several highs and lows in the past few years. With the Indian economy expected to emerge as one of the leading economies in the world and likely to become a \$5 trillion economy by 2025, major impetus is being given to strengthen the back bone of our economy-the SME sector. This paper highlights to know the GST and MSMEs and Impact of GST and MSMEs.

III. NEED FOR THE STUDY

Small scale industrial sector is an important segment of Indian economy. It generates employment opportunity next to agriculture sector. India is divided into 36 states including union territories among which some of the states such as Uttra Pradesh, West Bengal, Gujarat and Tamil Nadu are industrially advanced and retaining the dominant position in India. At present, the state of Tamil Nadu was divided into 32 districts. Chennai, Coimbatore, Tiruchirappalli, Kanchipuram, Salem, Thriuvallur, Vellore and Tuticorin are the main districts of industrial and commercial activities. From which Sivagangai is an industrially and economically backward district in Tamil Nadu. Some of the SSIs in Sivagangai district are flourished a lot and some of the mare not showing good performance. So, the researcher is interested to take up the research work on growth, trends problems and prospects of Micro and Small Enterprises in Sivagangai district of Tamil Nadu.

IV. SALIENT FEATURE OF STUDY AREA

Sivaganga District comprises of nine taluks namely, Sivaganga, Manamadurai, Ilayangudi, Devakottai, Karaikudi, Thiruppathur, Thirupuvanam, Kalaiyarkovil and Singampunari (08.05.2017) This district is bounded on the north by Tiruchi and Pudukottai districts, on the east and south by Ramanathapuram district and on the west by Virudhunagar district. In September 1997 the Government of Tamil Nadu changed the name of the district as Sivaganga District.³

Name of the Important Industry in the District:

- 1. Sakthi Sugar Mills (P) Ltd., Padamathur, Sivaganga Dist.
- 2. Tamilnadu Minerals Limited (TAMIN), Karaikudi
- 3. Sri Vadivambigai Textiles Sakkanthi, Sivaganga District.
- 4. Tamilnadu Chemical products, Kovilur, Karaikudi Tk.
- 5. Tamilnadu Clorides Ltd., Pottapalayam, Tiruppuvanam Tk.

Table- I: Micro, Small and Medium Enterprises in Sivagangai District

 $^{^3}$ Statistical Hand Book of Sivagangai ,2017 https://cdn.s3waas.gov.in/s31a5b1e4daae265b790965a275b53ae50/uplo ads/2018/06/2018062188.pdf

S.No	MSME Activity & Classification	No. of units As on 31.03.2017
1	Agriculture, Hunting and Related Service Activities	56
2	Other Mining and Quarrying	5
3	MFG of Food Products and Beverages	138
4	MFG of Textiles	50
	MFG of Wearing Apparel Dressing	
5	and Dyeing of fur	13
6	MFG of Leather & Leather products	9
7	MFG of Wood & Wood products	53
	MFG of Paper & Paper products	14
9	Publishing, Printing & Reproduction of Recorded Media	17
10	MFG of Chemical & Chemical products	10
11	MFG of Rubber and plastic products	3
12	MFG of other Non- Metallic mineral products	22
13	MFG of Basic Metals	61
14	MFG of Fabricated Metal Products	24
15	MFG of Machinery and Equipments	5
16	MFG of electrical Machinery and apparatus NEC	5
17	MFG of radio, Television and Communication equipment and Apparatus	116
18	MFG of Motor Vehicles, Trailers and Semi-Trailers	1
19	MFG of other Transport Equipments	0
20	MFG of Furniture Manufacturing NEC	14
21	Professional scientific and technical activities	71
22	Construction	37
23	Repair & Maintenance of Motor Vehicles, Retail Sale of Automotive fuel	284
24	Information and communication	116
25	Financial and insurance activities	35
26	Hotel and Restaurants	71
27	Administrative and support activities	113
28	Human health activities and social work activities	32
29	Transport and storage	37
30	Manufacture of other non metallic mineral products	61
31	other manufacturing	62
32	Real Estate Activities	2
33	Water supply sewerage waste management	17



34	Electricity Gas steam and air	1				
34	condition supply	1				
35	Other Business Activities	27				
36	Education	9				
37	Health and Social work	32				
38	Recreational, Cultural and sport	2.				
36	Activities	2				
39	Other Service activities	95				
40	RCC Spun Pipes	2				
	TOTAL 1722					
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Source: G.M, DIC, Sivagangai⁴

V. RESEARCH GAP

As GST implemented in the recent year it had great impact on all the sectors in India. To brought forth new insights on effect of new indirect tax regime on MSMEs in Sivaganga District in order to fill the research gap. Hence the present study has been undertaken to bridge this gap and ascertain the views of Entrepreneur of MSMEs regarding GST.

VI. OBJECTIVES OF THE STUDY

To analyze the impact of Goods and Services Tax (GST) on Micro, Small and Medium Entrepreneurs (MSMEs) in Sivagangai District, Tamil Nadu.

In pursuance of the above objectives, the following hypotheses were formulated for testing:

H0¹ There is no significant difference between the socio economic factors and impact on GST.

VII. RESEARCH METHODOLOGY

Sources of Data

This study consists by both primary and secondary data. The primary data will be collected through the structured interview schedule selected Micro & Small Scale industry on GST in Sivagangai district. The Secondary data have been collected from published and unpublished reports, handbooks, action plan, pamphlets of Director of Industries and Commerce, Chennai, District Industries Centre, Sivangagai and Panchayat Block Offices concerned. In addition, Text Books, Journals, Magazines, News papers, Government Gazettes, Reports of the Government and internet etc., have also been used.

Sample Size and Sampling Technique

There are 1722 MSMEs in Sivagangai (as mentioned in Table I) out which 1375 are registered as per the Annual Report UAM for the year 2017-18, there are 549 MSMEs in Enterprises, thus totaling 1375 MSMEs in Sivaganga District. In order to give due representation to all the categories of Manufacturing Enterprises 826 MSMEs in Service MSMEs, it is proposed to use "Cluster Random Sampling Technique" and 10% of the population for Micro

category and 20% in case of Small category and 100% in case of Medium in view of the lower number of units in the population.

Questionnaire: The questionnaire was framed for the study. The questionnaire pertains to MSMEs view points on implementation of GST. The questionnaires were used to elicit information on items measuring demographic factors and level of impact on MSMEs with the aspects of GST.

Statistical Techniques: The statistical techniques used for analyzing the data vary from descriptive to multivariate. The details of the statistical tools are Frequency distribution analysis, Descriptive statistics like mean, standard deviation, Reliability analysis, Independent *t*-test, One way ANOVA (also Called as F test), Correlation and Regression.

VIII. DATA ANALYSIS

DESCRIPTIVE ANALYSIS

Social Economic profile is both quantitative and quantitative aspects of selected human population .The following section presents the social and economic profile of the respondents which includes composition, gender, Age, Educational Qualification, Marital status and Monthly wise income.

TABLE -II: DESCRIPTIVE ANALYSIS

Socio-Economic Characteristics	Number of Respondents	% to Total
Sex		
Male		69.6
Female		30.4
Age (in Years)		
Below 30 years	4	2.5
31 - 40 years	28	17.7
41-50 years	49	31.0
Above 51 years	77	48.7
Education		
Illiterate	72	45.6
Primary	12	7.6
High School	15	9.5
Diploma	13	8.2
Engineering	22	13.9
ITI	10	6.3
Graduate	14	8.9
Marital Status		
Single	29	18.4
Married	129	81.6
Monthly Income (in Rs)		
Rs.50000 to Rs 100000	96	and Engine 60.8

https://cdn.s3waas.gov.in/s31a5b1e4daae265b790965a27 5b53ae50/uploads/2018/06/2018062188.pdf

Rs 100001 to Rs 200000	37	23.4
Rs 200001 to Rs 500000	19	12.0
Above Rs 500001	6	3.8
Total Sample	158	100.0

Sources: Computed Data

It is observed from that the majority of the respondents are in the age group of above 51 years (48.7%), followed by the respondent group with age level of 41-50 years (31.0%) and 31 - 40 years (17.7%). The respondents who are Illiterate constitute 45.6 % of the total sample followed by Engineering with 13.9%. The monthly income level from Rs.50000 to Rs 100000 is 60.8% followed by Rs 100001 to Rs 200000 is 23.4 % of the respondents in the sample.

RELIABILITY ANALYSIS OF IMPACT OF GST ON ENTREPRENEURS OF MSMES

Table -III: Reliability Analysis

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Statement	Cronbach's Alpha				
1. GST impacted your business operation	0.743				
2. Sales performance	0.689				
3. Service Sector get costlier	0.694				
4. Filing of taxes	0.694				
5. Logistical overheads	0.733				
6. Purchase of capital goods	0.715				
7. Online Compliance Procedures	0.690				
8.Elimination of multiple taxes	0.742				
Cronbach's Alpha	0.728				

Sources: Computed Data

It can be inferred that out of 19 items in the scale for measuring level of impact of GST on MSMEs is acceptable for all the tenth scale items that is above 0.689 Cronbach's alpha coefficient value of 0.728 indicating an excellent reliability among the nineteen scale items. As the values of Cronbach's alpha were satisfactory, the study preceded its data analysis for further study.

RELATIONSHIP BETWEEN AGE AND IMPACT OF IMPLEMENTATION OF GST

This section the researcher attempts to test whether the age of the respondents affects the impact of GST. For this purpose the researcher has framed the hypothesis and tested it with the help of ANOVA test and the results are presented in the below.

Ho' There is no significant relationship between their age and impact of GST'

Since p value is not more than 0.05 the null hypothesis is rejected at 5% level of significance. Hence it is concluded that there is mean difference between impact of GST and Age of the respondents in the study area. Based on the *Tukey HSD tests*, the respondents who have responded with respect to satisfaction have any significant difference

Table -IV: ANOVA

Sources: Computed Data

Denotes different alpha between categories @ 5 %

S. #	Statement		Sum of Squares	df	Mean Square	F	Sig.
1.	GST impacted your business	Between Groups	3.784	3	1.261	2.594	0.055
	operation	Within Groups	74.905	154	0.486		
		Total	78.690	157			
2.	Sales performance	Between Groups	12.947	3	4.316	6.169	0.001
		Within Groups	107.736	154	0.700		
		Total	120.684	157			
3.	Service Sector get costlier	Between Groups	4.246	3	1.415	3.649	0.014
		Within Groups	59.729	154	0.388		
		Total	63.975	157			
4.	Filing of taxes	Between Groups	4.246	3	1.415	3.649	0.014
		Within Groups	59.729	154	0.388		
		Total	63.975	157			
5.	Logistical overheads	Between Groups	3.425	3	1.142	2.654	0.051
		Within Groups	66.252	154	0.430		
		Total	69.677	157			
6.	Purchase of capital goods	Between Groups	5.260	3	1.753	4.328	0.006
		Within Groups	62.392	154	0.405		
		Total	67.652	157			
7.	Online Compliance	Between Groups	4.443	3	1.481	2.943	0.035
	Procedures	Within Groups	77.506	154	0.503		
		Total	81.949	157			
8.	Elimination of multiple taxes	Between Groups	11.949	3	3.983	5.715	0.001
		Within Groups	107.323	154	0.697		
		Total	119.272	157			

significant using Tukey HSD test *denotes Significant at 5 % level

BETWEEN INCOME AND IMPACT OF IMPLEMENTATION OF GST

This section the researcher attempts to test whether the income of the respondents affects the impact of GST. For this purpose the researcher has framed the hypothesis and tested it with the help of ANOVA test and the results are presented in the below.

Ho' There is no significant relationship between their income and impact of GST'



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Table -V:ANOVA

	,						
	Statement		Sum of Squares	df	Mean Squar e	F	Sig.
1	GST impacted your business	Between Groups	1.267	3	0.422	0.84	0.474*
	operation	Within Groups	77.423	154	0.503		
		Total	78.690	157			
2	Sales performance	Between Groups	5.432	3	1.811	2.41 9	0.068*
		Within Groups	115.252	154	0.748		
		Total	120.684	157			
3	Sales performance	Between Groups	2.233	3	0.744	1.85 7	0.139*
		Within Groups	61.741	154	0.401		
		Total	63.975	157			
4	Business management	Between Groups	2.672	3	0.891	1.43	0.235*
	including bookkeeping	Within Groups	95.714	154	0.622		
	system	Total	98.386	157			
5	Understandin g of the	Between Groups	38.158	3	12.71 9	1.26 7	0.288*
	financial position of the	Within Groups	1545.95 0	154	10.03 9		
	business	Total	1584.10 8	157			
6	Filing of taxes	Between Groups	2.233	3	0.744	1.85 7	0.139*
		Within Groups	61.741	154	0.401		
		Total	63.975	157			
7	Logistical overheads	Between Groups	2.728	3	0.909	2.09	0.104*
		Within Groups	66.950	154	0.435		
		Total	69.677	157			
8	Elimination of multiple taxes	Between Groups	5.871	3	1.957	2.65 8	0.050*
		Within Groups	113.401	154	0.736		
1		Total	119.272	157			

Source: Computed Data

Denotes different alpha between categories @ 5 % significant using *Tukey HSD test* *denotes Significant at 5 % level

Since p value is more than 0.05 the null hypothesis is accepted at 5% level of significance. Hence it is concluded that there is no mean difference between impact of GST and income of the respondents in the study area. Based on the *Tukey HSD test*, the respondents who have responded with respect to impact of GST on the MSMEs entrepreneurs do not have any significant difference between income of the entrepreneurs.

REGRESSION ANALYSIS OF DEMOGRAPHICAL FACTORS AND IMPACT OF GST ON MSMES

The regression analysis is conducted to find out the effect of selected demographic factor on the dependent variables. The result is shown in the below table.

Table –VI: Regression

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	F	P-value
1	0.227	0.051	0.020	0.701	1.64 5	0.151**

Source: Complied with Primary Data

Predictors: (Constant), Monthly Income, Education Qualification, Gender, Age, Marital Status Coefficients

	Unstandardized		Standardized		
Demographic	Coefficients		Coefficients	t	Sig.
factors	В	Std.	Beta	ι	Dig.
	Б	Error	Deta	1	
(Constant)	2.361	0.353		6.683	.000
Gender	0.080	0.122	0.052	.657	0.51
Gender	0.080	0.122	0.032	.037	2
Ago	116	0.086	138	-1.35	0.17
Age	110	0.080	136	0	9
Marital	138	0.191	076	725	0.46
Status	138	0.191	076	123	9
Education	0.015	0.027	0.045	0.547	0.58
Qualification	0.013	0.027	0.043	0.547	5
Monthly	0.104	0.067	0.124	1 551	0.12
Income 0.104		0.067	0.124	1.554	2

Source: Complied with primary Data

Dependent variable: GST impact on MSMEs

**Significant at 0.01 size

It can be inferred that the results of the regression analysis for the impact level of GST on MSMEs, where dependent variable is GST impact on MSMEs and the independent variable are selected demographic factors. From the multiple regression tables it is noted that the value of coefficient of regression (R^2) is 0.051 which implies that 5.1% of the variance on impact of GST is explained by the independent variables used in this study. The f value obtained is 1.645 (P < 0.001) and hence it is concluded that there is significant relationship between dependent variable 'GST impact on MSMEs' and independent variables 'Demographic factors'

IX. FINDINGS OF THE STUDY

 The reliability analysis shows that all items in the scale for measuring level of impact of GST on MSMEs is acceptable for all the nineteen scale items that is indicating an excellent reliability among the nineteen scale items.



- 2. The majority of the respondents are in the age group of above 51 years, followed by the respondent group with age level of 41-50 years and 31 40 years show that well experienced entrepreneurs are represented in the study.
- 3. The respondents who are Illiterate constitute majority of the total sample followed by Engineering .The monthly income level from Rs.50000 to Rs 100000 is 60.8% followed by Rs 100001 to Rs 200000 is 23.4 % of the respondents in the sample shows that most of the respondents are Micro Units followed by Small enterprises.
- 4. It is found from on the *ANOVA test* that the respondents who have responded with respect to impact of GST on the MSMEs entrepreneurs do not have any significant difference between Genders.
- 5. It is found from on the *Tukey HSD test*, the respondents who have responded with respect to impact of GST on the MSMEs have significant difference between ages of the entrepreneurs.
- 6. It is inferred from on the ANOVA test that, the respondents who have responded with respect to impact of GST on the MSMEs entrepreneurs do not have any significant difference between incomes of the entrepreneurs.
- 7. It is found from the regression analysis for the impact level of GST on MSMEs, where dependent variable is GST impact on MSMEs and the independent variables are selected demographic factors. From the multiple regressions it is concluded that there is significant relationship between dependent variable 'GST impact on MSMEs' and independent variables 'Demographic factors'.

X. LIMITATIONS OF THE STUDY

The present study is limited to MSME Entrepreneur in Sivaganga District. So, the findings of the study cannot be generalized for the entire population of MSME Entrepreneur in other parts of State of Tamil Nadu.

XI. CONCLUSION

The study reflects that few of the preparedness in respect of GST by MSME entrepreneurs, need for improvising the GST network and other such related trends are turning out to be the bottle neck factors towards realizing the actual outcome of GST implementation. In lines with the impact survey conducted with small and micro enterprises, it is evident that the people rate the impact of GST as a balance and there is potential scope for improvement in the process. However, to ensure smooth and successful outcome ensuring that the implementation system is managed addressing the gaps in the process is very important. If such measures are taken up by the government in a rapid pace, it can be very resourceful outcome for sustainable economic development.

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